



Cassatt Corporation

CUSTOMER SUCCESS STORY

PROFILE SNAPSHOT

Organization:
[Cassatt Corporation](#)

Industry:
[Technology](#)

Licensed Users:
[150](#)

Abaca Solution:
[EPG 1000 with ReceiverNet™ Premium Service](#)

Abaca Protected Customer Since:
[2006](#)

Abaca's highly reliable new technology solves company's spam problem

Based in San Jose, California, Cassatt is an enterprise software and services company, delivering solutions that turn an organization's current information technology (IT) infrastructure into a dynamic, virtual pool of resources that can be tapped on demand. Goal-driven automation from Cassatt continuously optimizes IT resources to meet business service level agreements, meanwhile dramatically improving IT responsiveness while slashing costs.

Technology challenge

Six months of 3,000 spam emails a day was enough to force Kirk Fjeldheim, Cassatt's IT Director, out of his office and begin his quest for the new cutting edge solution to eliminate spam.

Previously, he had disappointing experiences with anti-spam and anti-virus products from other vendors. Many of them promised high filtration, but failed to mention the only way to achieve and maintain this rate was through constant, hands-on management of the system. This was not his ideal method of maintaining Cassatt's six Microsoft® Exchange Servers. His IT staff was even forced to delegate several hours a week to managing spam emails. Fjeldheim was desperate for a solution that allowed his department to spend more time on IT and less time on spam.

"The best results I could get from Barracuda Spam Firewall product was 85 percent," Fjeldheim stated. "The other products we tried weren't much better, so I decided to stay away from the tried and no-so-true and go with a new, more responsive vendor."

Abaca® — the new cutting edge solution to eliminate spam

To install Abaca's appliance for Cassatt's 100 employees took less than an hour. Departments across the board, from engineering to finance, had positive reactions to the new spam filter. In particular, they liked the spam filtering accuracy and the ease of use.

An exceptional time-saving and highly-reliable solution

Cassatt achieved over 99 percent daily filtration rate, freeing up their IT department resources to focus on other initiatives. By dramatically reducing the impact of spam throughout the organization, Abaca's Email Protection Gateway™ has contributed to productivity gains and significant cost savings.

“Abaca has an edge over larger, anti-spam providers because they have a new technology that isn’t based on the same old whitelists, blacklists and other legacy junk that the rest continue to tweak without any improvement,” declared Fjeldheim.

“It’s a plug-in and forget device with almost no IT involvement or resources required to maintain or manage,” Fjeldheim reported. Abaca was the ideal product for Cassatt— not only was the appliance operating with 99 percent accuracy, it was also manageable and low in cost.

Fjeldheim was equally impressed with Abaca’s agile support. He noted that Abaca responded to concerns the same day, sometimes within the hour.

“Abaca Email Protection Gateway is the ideal product for Cassatt. We have achieved over 99% daily filtration rate and require almost no IT involvement or resources to maintain or manage the product.”

-Kirk Fjeldheim
Director of Information Technology



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Specifications and pricing subject to change without notice.

Case Study
CASS101007

About Email Protection Gateway™

Abaca’s Email Protection Gateway supports thousands of users and requires no administrator tuning to deliver near-perfect filtering accuracy. Installed in front of the email server, the Email Protection Gateway blocks spam, viruses, trojans, and phishes — reducing the workload on email servers and administrators with a scalable, reliable, and flexible solution for email security. At the core is a disruptive technology that includes multiple ways to identify spam, delivering unprecedented filtering results that surpass 99 percent accuracy.

Email Protection Gateway’s administration features include graphical reports, a secure web-based management console, and plug-and-play installation. End user features include per-user personalization and a searchable quarantine that has borderline emails prioritized and sorted making it easy to find potential false positives without having to scroll through pages and pages of quarantined emails.

About Abaca®

Abaca Technology Corporation is an innovator in email protection and messaging security. Abaca’s patent-pending technology, ReceiverNet™, offers an advanced approach in the fight against spam — providing unprecedented levels of accuracy and guaranteeing 99 percent spam filtration. Abaca has created a portfolio of innovative products and services based upon this core technology, thereby assuring users unparalleled messaging protection from spam, as well as viruses and phishing attacks. Abaca is a privately held company headquartered in San Jose, California. For more information about Abaca, please visit www.abaca.com.

To learn more or request a free evaluation, call us at 877.462.2222 or email info@abaca.com.